

Partnership Story with Slovanet



INDUSTRY

Telecommunication

WEBSITE

<https://www.slovanet.net>

COUNTRY

Slovakia

PRODUCT

ESET NetProtect

ESET Family Security Pack

ESET Internet Security

The Customer

Slovanet is a Slovak telecommunications operator that provides Internet connection, television and radio services to households. For business customers, Slovanet provides Internet connection, data services, virtual private networks, cloud and IoT services.

Slovanet is interested in innovations because they realize that innovations allow growth and help them differentiate themselves from the competition. This gives the company the strength to always offer the best to its clients and thus win their partnership and keep the customers with the company longer.

"We have a long-term cooperation with ESET in providing products to households as well as corporate clients. In addition to geographic kinship, we share similar company values. Whether it is a relationship to innovation, the courage to implement new and modern solutions or services that significantly help customers," says Martin Magdolen, Chief Executive Officer at Slovanet.



The Challenge

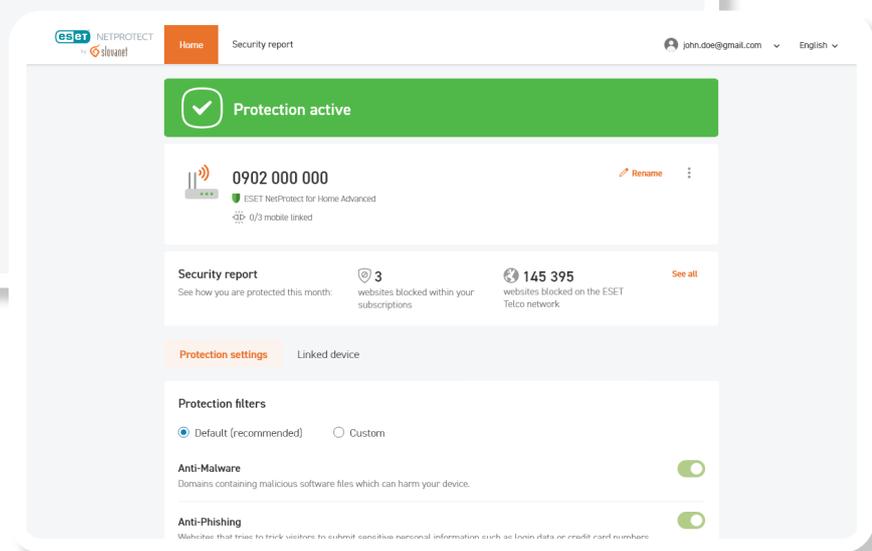
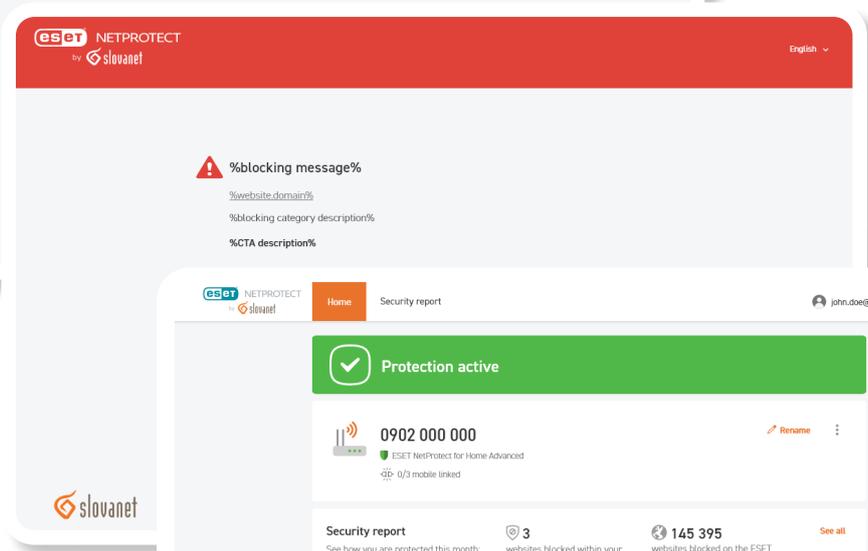
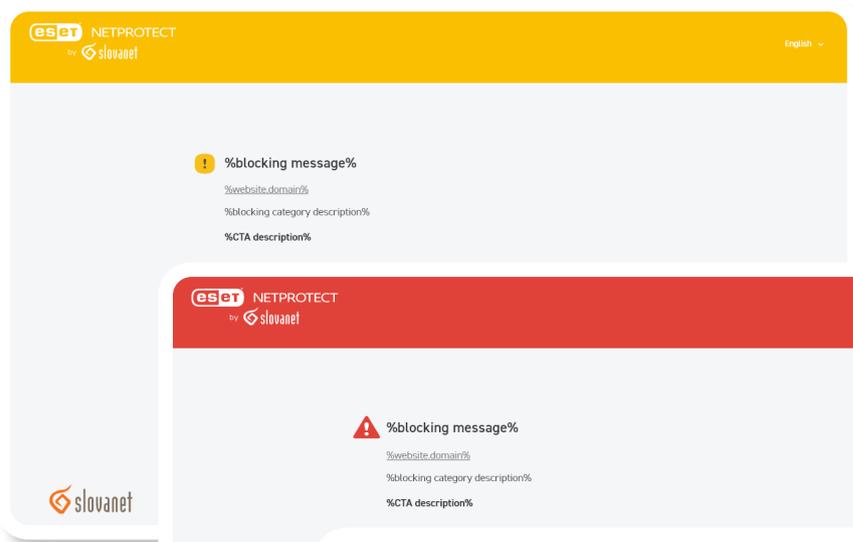
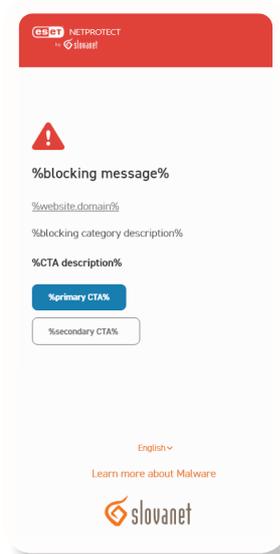
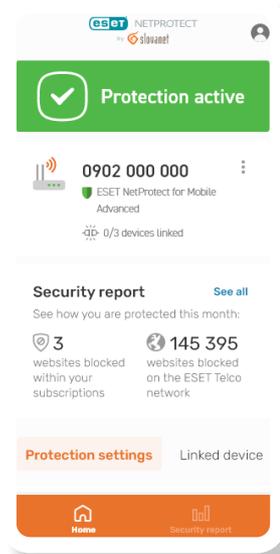
Slovanet deals with practical security problems of its customers daily, both for corporate customers and households. Corporate customers' cybersecurity needs are basically covered from A to Z. In the case of households, a good and easily deployable solution was missing.



The Solution

This has changed thanks to ESET NetProtect, an easy-to-use security solution for end customers. Customers are protected by simply activating the service. The only thing customers need to do in this regard is to order the service. From then on, all customers' devices connected to their home network are protected against various security threats.

ESET CASE STUDY | SLOVANET



The Implementation

"For me, as someone in charge of the project management and the implementation of ESET NetProtect in Slovanet, the project management, willingness and flexibility of the specialists from ESET to adapt to our requirements during implementation were very beneficial." Marek Engler, Chief Operating Officer at Slovanet

Slovanet's vision is to continue their cooperation and partnership with ESET in the future. This enables Slovanet to provide their customers with innovation, which sets the company apart from the competition, and the cooperation will therefore be beneficial to both parties.

The Benefits

"The biggest benefit from the operator's point of view is that ESET NetProtect can be activated by the customer relatively quickly through the customer zone. It only takes a few clicks. There is no need to install anything or take any extra steps. Another positive factor is the fact that the customer's home network is protected as a whole. So not only certain desktop computers but all devices connected to their router are protected."

says Martin Magdolen, Chief Executive Officer at Slovanet.