

## Lester B. Pearson School Board

*“ESET gives us peace of mind that our students and teachers have the tools they need to put learning first.”*

MICHAEL PAPOULIAS, IT COORDINATOR



Country: **Canada**

Number of seats: **6 500**

[www.lbpsb.qc.ca](http://www.lbpsb.qc.ca)

### THE CUSTOMER

Lester B. Pearson School Board (LBPSB) is one of the largest English school boards in Quebec, stretching in the city of Montreal from Verdun (including Nuns' Island) on the east, to the off-island areas of Vaudreuil-Dorion, Hudson and Saint-Lazare on the west, right to the Ontario borders. The school board supports 37 elementary schools, 13 high schools, 6 vocational centres, 4 adult centres, and more than 25,000 students and staff with varying levels of security knowledge. As a public entity, the LBPSB is bound by various security and privacy requirements, including annual audits.

### TIME TO CHANGE (PROBLEM)

The school board's previous solution was very clunky, slowed down endpoints and had evolved into a 'beast' to manage. While looking for an alternative solution, Lester B. Pearson had specific requirements they wanted filled: a light-weight solution that would bring minimal overhead on computers at a reasonable price, all the while having a supportive vendor.

### THE SOLUTION

LBPSB's IT Coordinator looked at various solutions and their offerings, comparing each solutions' offerings, customer ratings and made sure to do trials with top contenders. ESET was the obvious winner not just in terms of software but also in terms of support and attitude brought on by ESET's authorized platinum partner, DSolution. DSolution played a key role as ESET's brand ambassador offering support from key sales engineers with extensive product knowledge.

The ESET solution met all three of LBPSB's IT department's top criteria; Security, Reliability and Evolution. The IT industry is constantly changing and not staying stagnant puts the school board in an envious position with their peers at the forefront of technology.

Purchasing ESET through DSolution gave LBPSB a quality product accompanied by quality support. ESET stood out in a highly competitive marketplace because it delivered on what it's supposed to, while understanding the constraints faced by the educational sector. As for support; DSolution is always there to help clients from migration, to deployment or for basic support.

*“We believe in giving students and teachers; our customers, the tools they need to get their job done. The more efficient the delivery of these things, the better for everyone involved.”*

### KEY BENEFITS

- Built to be light and efficient
- Minimal overhead on computers and reasonable in price
- Reliability
- Product evolution
- Human support

*“We chose ESET because it delivers on what it's supposed to do while understanding the unique constraints of the education industry.”*